

## **REQUEST FOR INFORMATION**

### **AFGSC Regional Subject Matter Experts**

**This Request for Information only is being utilized for market research in accordance with (IAW) Federal Acquisition Regulation (FAR) 15.201(e). This is not a Request for Proposal, and the government does not intend to make an award on the basis of this Request for Information or otherwise pay for the information solicited herein.**

Air Force Global Strike Command (AFGSC) is seeking to identify four highly skilled technical experts accomplished in all-source military and geopolitical intelligence research and analysis with extensive (at least 10 years) regional Subject Matter Expertise (SME) regarding adversarial nations in the Middle East, Asian Pacific, South East Asia and Eurasia/Russia theaters (one SME for each theater). In their geographical area of expertise, these individuals must be able to research, formulate, prepare, write and present situational summaries, military and geopolitical studies, and economic and regional surveys and assessments with little or no guidance and possess specific experience in assessing targeted country nuclear forces (land, air and sea based). Knowledge of targeted nation space and cyber capabilities is also desirable. The purpose of this contract is to form a highly specialized cell providing targeted, strategic-level, predictive analysis (oral and written) in the realms of foreign military capability, political intent or will, and cultural nuances in support of senior level decision making processes, as well as, assess, based on regional reaction to AFGSC events, effectiveness of achieving STRATCOM overall effects. An example of this requirement: Why has country X taken/changed its current foreign policy position? Is there historic precedence for the change in policy? What indicators have been identified to support the policy change? Have there been any changes to military readiness, force structure, training, TTPs, or capabilities to support the change in policy position? Have there been any diplomatic indications to support the recent shift in policy? How does culture play into the decision making calculus for country X leadership? What is the response of country X's population in regards to the policy shift? When taking into account all known factors, what do we assess country X will do next? While 4 specific positions have been initially identified, depending on the success of the program there may be interest in its expansion to bring on additional SMEs.

There currently is no incumbent contractor performing this work. This is a new requirement that provides expertise to AFGSC leadership as well as those entities at the wing level.

The current North American Industrial Classification System (NAICS) code is **541990**. The size standard established for this NAICS is \$15.0M.

The Government is seeking industry input on the questions provided below. There is no Request for Proposal package available at this time.

**When expressing interest, potential offerors are requested to provide the following information: company name, company address, CAGE code, size status (Large or Small Business), socio-economic status if a Small Business (Small Disadvantaged Business, Certified 8A, HubZone Small Business, Women Owned Small Business, Veteran-Owned Small Business, etc) and the Company POC name, title address, telephone number,**

**facsimile number and e-mail address. Interested parties are encouraged to register to receive notifications through Federal Business Opportunities.**

All interested parties are requested to send company and/or descriptive literature along with responses to the questions below and any comments to Maj Patrick Graham via e-mail at [patrick.graham@us.af.mil](mailto:patrick.graham@us.af.mil) or Capt John Sidor via e-mail at [john.sidor@us.af.mil](mailto:john.sidor@us.af.mil). **Please list the subject block of your email response, “AFGSC A2 Regional Subject Matter Experts RFI”. Responses are due no later than 4:00 PM CST on 1 May 15.** No phone or FAX requests will be accepted. If you have additional questions or comments, they must be submitted in writing, (e-mail is preferred) and no telephone calls will be accepted. The Government will not pay for any information received in response to this request, nor will the Government compensate any respondent for any costs incurred in developing the information provided to the Government.

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1. Do you currently have a substantial military, political, and cultural understanding and expertise in the Middle East, Asian Pacific, or Eastern European regions? If so, what is your expertise, to include specialized areas and levels of intelligence analysis? How long have you been performing this analysis?
2. Does your company have experience in providing detailed, strategic, predictive all-source analysis and reporting (both oral and written) to executive level decision makers? What is the scope of your analysis? What types of analytical products have you produced?
3. What experience does your company have collaborating or coordinating with the Intelligence Community?
4. Does your company employ members with current AFCAF Eligibility for SCI-DCID 6/4?
5. Do individuals in your company hold higher level degrees in any of the following disciplines: International Relations, Political Science, or Postgraduate Intelligence Program? Do they possess linguistic capabilities in any of the specified regions?
6. The Government is contemplating a contract under NAICS Code 541990. Do you have any concerns regarding the use of NAICS Code 541990 for this acquisition?
7. What experience does your company have with Government contracts?
8. Is your company familiar with the Government processes of contracting, billing, etc?
9. If you have previous contracts with the Government, what types of pricing arrangements were used [i.e. firm fixed price (FFP), time & material (T&M), cost plus fixed fee (CPFF), etc...]?
  - a. What type of pricing arrangement would you recommend for this contract?
10. Assuming the contract type for this effort was solicited as FFP, what is the minimum information required for your organization to accurately bid Fixed Price labor rates under this contract?

11. What period of performance would you recommend and why?

- a. Would the length of the period of performance impact whether you participate in a future competition? If so, explain.

12. Would your company be interested in participating in this solicitation to award? Please explain your response.

13. Do you have any recommendations and/or concerns with this source selection?

14. Provide any other comments/concerns you have about this acquisition.

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